SUSTAINABLE INCOME, OPPORTUNITY FOR GROWTH

# What Does The Pool Invest In?

- Equity securities with sustainably profitable businesses that have the financial capacity to succeed and pay their owners a growing dividend stream
- Canadian and foreign equity securities with the ability to invest wherever we find the best opportunities
- Cash holdings and fixed-income securities to minimize risks and to take advantage of investment opportunities

## How Do We Invest?

- We believe the best businesses, acquired at prices that are reasonable in relation to what we expect to receive in return, make the best investments
- We believe the best investments are companies with durable businesses that are difficult to live without, difficult to replicate, and difficult to compete with
- We focus on growth through business ownership where a business can grow earnings dividends
- We purchase fixed-income securities that provide attractive returns through capital appreciation and interest payments

## Top Ten Equity Holdings

	COMPANY	% of Portfolio
S MERCK	1. Merck & Co., Inc. American multinational pharmaceutical company	1.9%
E ENERGY TRANSFER	2. Energy Transfer Diversified midstream energy company	1.8%
ORACLE	<b>3. Oracle Corp.</b> American multinational computer technology company	1.7%
TD	<b>4. Toronto Dominion Bank</b> One of Canada's big five banks	1.7%
UnitedHealth Group"	5. UnitedHealth Group Inc. Diversified health care company in the U.S.	1.7%
	Communications and media company in Canada	1.6%
<b>B T</b> Deutsche Telekom	7. Deutsche Telekom AG ADR Communications and media company in Canada	1.6%
<b>♦CVS</b> Health.	8. CVS Health Corp. Provides health services in the U.S.	1.6%
ЗМ	<b>9. 3M Company</b> American multinational conglomerate operating in a variety of industries	1.6%
FedEx.	<b>10. FedEx Corp.</b> American multinational conglomerate holding company focused on transportation	1.6%
	TOP 10 WEIGHT	16.8%

# **Portfolio Information**

Fund Code				
- Series A	VPIO01			
- Series F	VPI201			
Total Assets	\$523.53 Million			
Inception	September 26, 2005			
Category	Income			
Asset Mix				
- Equity	56.8%			
- Bond	40.9%			
- Cash	2.3%			
Number of Equity Holdings	40			
Distributions				
- Income	Monthly			
- Capital Gains	Annually in December			
Minimum Investment	\$25,000 initial, \$50 subsequent			
Volatility Risk Profile	Low to Medium			

Category is according to Canadian Investment Funds Standards Committee.

# Lead Portfolio Managers



**Darrin Erickson** Value Partners Investments Inc. Winnipeg, Manitoba



David Atkins Value Partners Investments Inc. Winnipeg, Manitoba



**Canso Investment Counsel Ltd.** Richmond Hill, Ontario

# Why Value Partners?

- We invest alongside clients
- We believe lower fees are important
- We communicate clearly and explain decisions when they are made in plain language
- We invest effectively, think long-term and take good risks



# OCTOBER 31, 2022 VPI INCOME POOL

SUSTAINABLE INCOME, OPPORTUNITY FOR GROWTH

# **Equity Sector Allocation**

	Food & S	Staples Retail	ing		4.4%	6 Technology	y Hardware d	& Equipment		2.	
Food, Beverage & Tobacco 4.1% Automob							tomobiles &	les & Components 1.9%			
	Soft	ware & Servi	ces		3.9%		Energy			1.8%	
Pharmaceuticals, Biotech & Life Sciences Healthcare, Equipment & Services Insurance				3.4%			Communication Services			1.6%	
					3.3%	Consumer Services			1.5%		
					<b>3</b> .1%	Media & Entertainment					
		Transportat			3.1%	Commercial & Professional Services Diversified Financials		1.4%			
Utilities Capital Goods					3.0% 2.9%	Diversified Financials Real Estate		1.3%			
	Telecommur	nication Servi			2.9 <i>%</i> 2.9%			Keal Esiale		.3%	
Calendo	ar-Year R	leturns									
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Series A	3.4%	11.5%	9.4%	3.7%	11.1%	-1.0%	-2.5%	8.9%	-6.5%	15.4%	
Series F	4.4%	12.6%	10.5%	4.6%	12.1%	-0.1%	-1.6%	10.0%	-5.6%	16.5%	
Standa	d Perfor	mance									
	1 Y	'ear	3 Year		5 Year		10 Year		Since Inception		
Series A	-6.4%		0.7%		1.1%		3.9%		3.2%		
Series F	-5.5%		1.6%		2.0%		4.9%		4.1%		
erformance	of series A c	and series F ar	e different pri	marily becau	use of differen	t managemen	it fees.				
Manag	ement Fe	e Reducti	on Progra	am							
	\$0 - \$2	50,000	\$250, \$499		-	,000 - 9,999		0,000 - 9,999		),000 & ove	
Series A	2.0	0%	1.85% -	2.00%	1.	5%	1.4	5%	1.4	1.40%	
Series F	1.05% 0.98% - 1.05%		1.05%	0.70%		0.65%		0.60%			
Other Ir	nportant	Material	s								
Ipdate Video & Newsletter: Holdings Report:											

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