

# **VPI TOTAL EQUITY POOL**

# ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE FOR THE YEAR ENDED DECEMBER 31, 2023

# **MANAGER**

VALUE PARTNERS INVESTMENTS INC.

# **PORTFOLIO MANAGER**

DIXON MITCHELL INVESTMENT COUNSEL INC.

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the Pool. If you have not received a copy of the annual financial statements with this annual management report of fund performance, you may obtain a copy at your request, and at no cost, by calling toll-free at 1-866-323-4235, by writing to us at 300-175 Hargrave Street, R3C 3R8, by visiting our website at www.valuepartnersinvestments.ca or by visiting the SEDAR website at www.sedar.com. You may also contact us using one of these methods to request a copy of the Pool's interim financial report, proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

For the period ended December 31, 2023



## **VPI TOTAL EQUITY POOL**

# **Annual Management Discussion of Fund Performance** March 14, 2024

#### **Investment Objective and Strategies**

VPI Total Equity Pool's objective is to generate long-term growth in value through the increase in value of its holdings and through the receipt and reinvestment of dividend income from its holdings. It invests primarily in equity securities of North American companies.

VPI Total Equity Pool (the "Pool") is a concentrated portfolio of approximately 25 to 50 North American equity securities, representing at least seven of the eleven Global Industry Classification Standard (GICS®) sectors as maintained by MSCI. The Portfolio Manager's philosophy and processes are built upon a fundamental principal of finance – the value of any business is the present value of its future cash flows. As future cash flows are inherently uncertain and the objective is to find businesses with durable and growing cash flows, the Portfolio Manager uses a qualitative lens representing the building blocks of business to evaluate the potential durability of a business' future cash flows. Potential investments are evaluated based on five qualitative factors – Industry, Business Model, Competitive Advantage, Management Team and Environmental, Social and Governance (ESG) issues.

#### Risk

Overall, the risks associated with investing in the VPI Total Equity Pool have not materially changed and remain as discussed in the prospectus. The Pool continues to be suitable for investors with a medium tolerance for risk and who are comfortable with the potential for fluctuations in the value of capital associated with investing in domestic and foreign equity markets.

Market risks are elevated relative to a year ago, following strong returns across global equity markets over 2023. Valuation multiples in the U.S currently sit at levels above the long-term average, with the S&P 500 trading at 21x P/E ratio on 2024 earnings estimates. That said, broad market valuation has been disproportionately impacted by several dominant global businesses, collectively referred to as the "Magnificent Seven", which collectively make up just under 30% of the overall S&P 500 market cap. Outside of the "Magnificent Seven", the rest of the U.S large-cap market has a valuation level more in line with historical averages, while small-cap companies, as measured by the Russell 2000 Index, trade at historically low relative multiples compared to large-cap companies. Canadian and International markets currently trade at P/E ratios between 12-14x, although growth prospects for companies in these geographies are, in aggregate, substantially lower than their U.S counterparts.

Interest rate risk has abated somewhat since December 2023, when the U.S Federal Reserve signaled its willingness to start cutting rates at some point in 2024. Likewise, the Bank of Canada also paused its hiking campaign, and multiple rate cuts are being priced in by the market for 2024. Even so, volatility in interest rates has been elevated, as traders try to pinpoint when rate cuts will commence and how deep they might be.

Political risk is stable in Canada, with elections on the horizon. In the U.S, political uncertainty may rise as we move through the year ahead, with the upcoming November presidential election.

Geopolitical risk remains high, with the Russia-Ukraine war continuing unabated with little prospect of any near-term resolution. More recently, the October 7th attacks by Hamas, and Israel's military retaliation have escalated tensions across the Middle East. The outcomes of these conflicts are unclear, although the impact to the Pool is limited on account of the Pool's North American focus. The bigger risks come from the potential for regional conflicts to broaden more globally, as well as from their impact on the commodity complex.

For the period ended December 31, 2023



# VPI TOTAL EQUITY POOL

#### Risk (continued)

Sector Risk is moderate, with the Pool being well diversified and not overly concentrated in any area. However, low exposure to the utilities, consumer staples and energy sectors could impact performance relative to the benchmark. Liquidity Risk for the Pool is low, as the equities are biased toward liquid, large-cap Canadian and U.S. stocks. Moreover, the Pool has significant cash and equivalents, including Canadian treasury bills. Finally, foreign currency risk is restricted to the Pool's U.S.-denominated equities, and the underlying revenue exposure of companies, which is largely global in nature.

#### **Results of Operations**

Net assets for the Pool increased by approximately \$41.2 million for the year ended December 31, 2023. This increase was primarily due to net sales of \$31.1 million and a \$10.1 million increase in net assets from operations. The increase in net assets from operations resulted from \$9.6 million of unrealized appreciation in the value of investments, \$0.3 million of realized gains on the sale of investments and \$1.2 million of dividend and interest income. This was offset by \$1.0 million of management fees and operating expenses.

The following table summarizes the businesses that were added or removed from the portfolio during the year:

_ Additions	Dispositions
Aritzia Inc.	Brookfield Asset Management
DRI Healthcare Trust	Enbridge Inc.
	Gildan Activewear Inc.

As a result of these changes, some partial dispositions, cash flows of the Pool and market value changes, there were some moderate shifts in the portfolio allocation from the prior year as indicated in the following table:

	Allocation		Allocation
Sector	Increase	Sector	Decrease
Financial Services	6.5%	Software and Services	7.8%
Commercial Services	3.0%	Short-Term Notes	3.8%
Pharmaceuticals and Life Sciences	2.5%	Banks	2.3%
Consumer Distribution & Retail	1.6%	Energy	1.5%
Media and Entertainment	1.5%	Consumer Durables and Apparel	1.4%
Materials	0.8%	Telecommunication Services	0.8%
Consumer Staples Distribution	0.5%		

Each series of the Pool experienced a gain in the range of 17.8% to 20.5%, relative to the 15.6% gain of the blended index, which is comprised of 65% S&P/TSX Composite Total Return and 35% S&P 500 Total Return (CAD)) (the "Blended Index").

The Pool demonstrated strength across equities, with the U.S. holdings advancing 25.2% for the year (in CAD), while the Canadian equities provided a total return of 19.3% for 2023. These figures, gross of fees, were substantially ahead of the S&P 500 and S&P/TSX Composite, respectively.

The relative and absolute performance in Canadian and U.S. equities remained strong throughout the year. Key contributors to overall relative returns included Alphabet (+54% total return for the year), Stella-Jones (+61%), TFI International (+35%), and Microsoft (+54%). The Pool's worst performing securities for 2023 were CVS Health (-15%), Aritzia (-25%), and Thermo Fisher Scientific (-6%).

For the period ended December 31, 2023



## **VPI TOTAL EQUITY POOL**

#### **Results of Operations (continued)**

Lastly, cash in the Pool provided a 2.5% time-weighted return owing to higher interest rates on deposits and T-bill yields.

In terms of asset mix, on average, Canadian equities made up 55% of Pool assets for the year, while U.S. equities comprised roughly 39%. The remainder was in cash and T-bills. The Pool's composition was relatively stable over the course of 2023, albeit with a higher allocation to U.S. equites at year end versus the start of 2023 as the Portfolio Manager incrementally deployed some of the cash allocation over the course of the year. The Pool's asset allocation was a tailwind during 2023, with overweight positioning in U.S. equities relative to the benchmark proving to be a positive contributor.

#### **Revenues and Expenses**

Revenues of the Pool amounted to \$1.2 million, which can be attributed to dividend and interest income from its holdings. The Pool experienced \$9.6 million in unrealized appreciation in the value of its investments and realized gains on the sale of investments of \$0.3 million. The Pool also incurred \$1.0 million in management fees and operating expenses net of \$36 thousand of expenses absorbed by the Manager.

Realized gains on the sale of investments during the year are attributable to the following dispositions in the portfolio:

Holding	Approximate Holding Period	Proceeds (millions \$)	Cost (millions \$)	Realized Gain (Loss) (millions \$)
Brookfield Asset Management	1.7 years	0.4	0.4	-
Enbridge Inc.	2.5 years	0.4	0.5	(0.1)
Gildan Activewear Inc.	1.9 years	0.6	0.7	(0.1)
Partial Dispositions	n/a	6.8	6.3	0.5
		8.2	7.9	0.3

#### **Recent Developments**

**Economic Conditions** 

Following a historically weak 2022 across numerous asset classes, 2023 was a year of rebounding equities and fixed income. While interest rates administered by central banks remained high throughout the year, a muchanticipated recession failed to materialize, leading to robust growth in corporate profits and buoying stock markets. Additionally, as central banks pivoted away from a tightening bias to one that contemplated rate cuts, we saw a period of falling risk premia and a strong fourth quarter rally in bonds.

As 2024 began, the prospects of an economic downturn further diminished, with inflation receding across the globe, particularly on goods prices. In some cases, goods prices are in outright deflation as supply chains have retooled and consumer spending has shifted away from buying things and into experiences such as travel, live events and other services. Looking ahead, central bankers have signaled a willingness to wait for further confirmatory data that inflation continues its downward path toward their 2% annual target before enacting rate cuts. Even so, markets have priced in numerous cuts in Canada and the U.S for 2024.

The U.S economy, meanwhile, has continued to surprise to the upside in 2024, with various recent readings for purchasing managers' index, gross domestic product, payrolls and the unemployment rate all pointing to a solid underlying economy. However, Canada has begun to see some softening in its domestic economy, as the weight of higher interest rates is felt more due to the large indebtedness of households, and the sensitivity to interest rates—unlike the US, most Canadian homeowners see their fixed mortgages reset every five years, while a large portion opted for variable mortgages

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## **VPI TOTAL EQUITY POOL**

#### **Recent Developments (continued)**

during the low-rate era coming out of the pandemic. As such, this critical difference in interest rate sensitivity is driving divergent outcomes between the two economies.

As noted in the Risk section, some of the bigger challenges facing investors in 2024 are on the geopolitical front. The latest developments in the Middle East include significant re-routing of global seaborne trade on account of rocket attacks on vessels in the Red Sea carried out by Houthi militants, which could disrupt the progress we have seen thus far on goods prices as shipping costs rise. Meanwhile, other Iran-affiliated militias have engaged with Western forces in low level skirmishes in recent weeks, including a drone attack which resulted in the death of 3 US service members on Jordanian soil. The US and its allies launched a significant offensive on numerous Iran-linked militia targets in response to these deaths, and the risks of a direct confrontation between the US and Iran are elevated. Given the Pool's North American focus, any risk to the Pool is indirect, mostly in the form of potential market volatility in case military action escalates further.

Lastly, the Chinese domestic economy appears to be in a protracted slowdown, and thus far in 2024 we have seen numerous interventions by state authorities to support financial markets during this difficult period. A weaker Chinese economy is helping keep energy prices lower than levels commensurate with the ongoing geopolitical tensions, but if such weakness persists or deepens there could be an impact to the global economy.

As asset valuations have rerated and recessionary fears have ebbed in the past 12 months, the collection of operating businesses in the Pool continue to exhibit the same characteristics identified in the Portfolio Manager's initial underwriting, including capable management teams, strong competitive positions, and high-quality business models. This underwriting is grounded in first principles, and the Portfolio Manager believes the operating businesses will use their advantages to capitalize in the event any of the aforementioned risks materialize. From a position of strength with sound capital allocation disciplines, these Pool businesses should accelerate value creation over the medium to long-term. The Portfolio Manager will continue to adhere to their core principles and investment philosophy, preferring process over emotion.

#### Change in Ownership

On September 8, 2023, Great-West Lifeco Inc. and a wholly owned subsidiary of The Canada Life Assurance Company, 14894821 Canada Inc. acquired all the issued and outstanding shares of Value Partners Group Inc. ("VPGI"), the parent company of Value Partners Investments Inc. (the "Manager"), from the previous shareholders of VPGI ("the acquisition"). As a result of the acquisition, there was a change in control of the Manager of the Pool.

VALUE PARTNERS INVESTMENTS

For the period ended December 31, 2023

# VPI TOTAL EQUITY POOL

Portfolio Allocation Canadian Equities US Equities	54.3% 40.4%	Cash Other Net Assets	5.2% 0.1%
Sector Allocation			
Financial Services	20.7%	Consumer Staples Distribution and Retail	4.1%
Banks	11.4%	Health Care Equipment and Services	2.7%
Consumer Discretionary and Retail	8.6%	Energy	2.6%
Materials	7.5%	Consumer Services	2.5%
Transportation	7.2%	Semiconductors and Equipment	2.4%
Software and Services	6.3%	Technology Hardware and Equipment	1.7%
Media and Entertainment	5.8%	Capital Goods	0.8%
Commercial and Professional Services	5.4%	Telecommunication Services	0.8%
Cash	5.2%	Other Net Assets	0.1%
Pharmaceuticals	4.2%		

# Top 25 Holdings

and Life Sciences

of Net Assets 6.2% 5.8% 5.5% 5.2% 5.0% 4.7%
6.2% 5.8% 5.5% 5.2% 5.0%
5.8% 5.5% 5.2% 5.0%
5.5% 5.2% 5.0%
5.2% 5.0%
5.0%
4.7 /0
4.7%
4.7 %
4.2 %
4.1%
3.9%
3.3%
3.3%
3.1%
2.7%
2.7%
2.7%
2.7%
2.5%
2.5%
2.5%
2.4%
2.4%
2.3%
2.2% <b>90.7%</b>

The above summary of investment portfolio may change due to ongoing portfolio transactions of the Pool. An update will be made available within 60 days of each subsequent quarter-end.





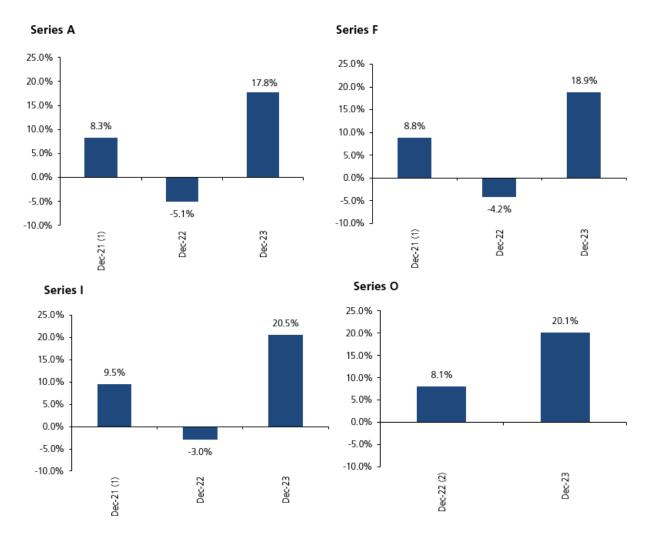
# VPI TOTAL EQUITY POOL

#### **Past Performance**

The historical performance information shown below assumes that all distributions were reinvested in the Pool and does not account for any sales, redemptions, distributions or optional charges or income taxes payable by an investor that would have reduced returns. Mutual fund returns are not guaranteed, their values change frequently and past performance may not be repeated.

#### **Year-by-Year Returns**

The bar charts below show the performance of each series of the Pool (net of fees) for the year ended December 31, 2023, and for previous years ended December 31 or since inception to December 31. It shows in percentage terms, how an investment made on January 1 or on inception would have increased or decreased by the end of the respective periods.



- (1) 2021 return is since inception on July 2, 2021.
- (2) 2022 return is since inception on June 28, 2022





## VPI TOTAL EQUITY POOL

# **Annual Compound Returns**

The following table shows the annual compound total return of each series of the Pool compared to the Blended Index for the periods shown ended December 31, 2023. All index returns are calculated on a total return basis, meaning that performance was calculated under the assumption that all distributions were reinvested.

		Since
	1 Year	Inception
Series A <sup>(1)</sup> (Inception: July 2, 2021)	17.8%	8.0%
Blended Index	15.6%	6.2%
S&P 500 Index (CAD\$)	22.9%	8.6%
S&P/TSX Composite Index	11.8%	4.7%
Series F <sup>(1)</sup> (Inception: July 2, 2021)	18.9%	9.0%
Blended Index	15.6%	6.2%
S&P 500 Index (CAD\$)	22.9%	8.6%
S&P/TSX Composite Index	11.8%	4.7%
Series I <sup>(1)</sup> (Inception: July 2, 2021)	20.5%	10.4%
Blended Index	15.6%	6.2%
S&P 500 Index (CAD\$)	22.9%	8.6%
S&P/TSX Composite Index	11.8%	4.7%
Series O <sup>(1)</sup> (Inception: June 28, 2022)	20.1%	19.2%
Blended Index	15.6%	14.3%
S&P 500 Index (CAD\$)	22.9%	8.6%
S&P/TSX Composite Index	11.8%	4.7%

<sup>(1)</sup> The percentage return differs for each series because the management fee rate and expenses differ for each series.

The S&P/TSX Composite Index is a broad market indicator of activity for the Canadian equity market. Size and liquidity are among the key criteria for inclusion in the S&P/TSX Composite Index, with size being assessed on a float market capitalization basis and liquidity being measured relative to liquidity thresholds. The S&P 500 Index has been widely regarded as the best single gauge of the large cap U.S. equities market since the S&P 500 Index was first published in 1957. The S&P 500 Index includes 500 leading companies in leading industries of the U.S. economy, capturing approximately 80% coverage of available market capitalization.

For the period ended December 31, 2023



# VPI TOTAL EQUITY POOL

# **Management Fees**

The Pool pays an annual management fee on each of its series (excluding Series I & Series O) to the Manager. The management fee is calculated daily as a percentage of the net asset value of each series as of the close of business on each business day. In consideration for the management fees, the Manager may pay a percentage sales commission and/or trailing commission to registered dealers or brokers for units bought and held in the Pool depending on which series of units were purchased. The Manager also pays a portion of the management fee to the Portfolio Manager for its services in managing the investment portfolio. Series O units of the Pool pay a portfolio management fee based on a percentage of the net asset value of Series O units as of the close of business on each business day calculated at a rate of 0.20% annually.

For the period ended December 31, 2023, approximately 44% of the management fee revenues received by the Manager from the Pool were paid to registered dealers and brokers as sales and/or trailing commissions. Since each series may have a different commission structure, this percentage may vary by series. For unitholders eligible for the Management Fee Reduction Program, approximately 17% of the gross management fees were returned to unitholders as management fee rebates. The remainder of the management fee revenue, after payment of fees to the Portfolio Manager for its services, was retained by the Manager for corporate purposes.

#### **Related Party Transactions**

Value Partners Investments Inc. is the manager of the Pool and is responsible for the overall business and operations of the Pool. For the period ended December 31, 2023, the Pool paid \$769 thousand in management fees (excluding taxes) to the Manager. In addition, parent company of the Manager also held 1 Series O unit as of December 31, 2023.

December 31 December 31





## **VPI TOTAL EQUITY POOL**

#### **Financial Highlights**

The following tables show selected key financial information about each series of the Pool and are intended to help you understand the Pool's financial performance for the past five years ended December 31. This information is derived from the Pool's audited annual financial statements and is not intended to be a reconciliation of the net asset value per unit.

December 31

# The Pool's Net Assets Per Unit (\$)(1)

Series A	December 31 2023	December 31 2022	December 31 2021	
Net assets, beginning of period <sup>(4)</sup>	10.28	10.83	10.00	
Increase (decrease) from				
operations:				
Total revenue	0.23	0.18	0.07	
Total expenses	(0.26)	(0.24)	(0.12)	
Realized gains (losses) for the period	0.06	(0.03)	0.03	
Unrealized gains (losses) for the period	1.84	(0.22)	0.95	
Total increase (decrease) from	1.87	(0.31)	0.93	
operations (2)				
Distributions:				
From net investment income				
(excluding dividends)	-	-	-	
From dividends	-	-	-	
From capital gains	-	-	-	
Return of capital	-	-	-	
Total annual distributions (3)	-	-	-	
Net assets, end of period	12.12	10.28	10.83	
Series F	December 31 2023	December 31 2022	December 31 2021	
Net assets, beginning of period <sup>(4)</sup>	10.42	10.89	10.00	
Increase (decrease) from				
Increase (decrease) from operations:				
Increase (decrease) from operations: Total revenue	0.23	0.19	0.05	
operations:	0.23 (0.16)	0.19 (0.15)	0.05 (0.08)	
<b>operations:</b> Total revenue				
<b>operations:</b> Total revenue Total expenses	(0.16) 0.06	(0.15) (0.03)	(0.08) 0.02	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period	(0.16) 0.06 1.85	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the	(0.16) 0.06	(0.15) (0.03)	(0.08) 0.02	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations (2)	(0.16) 0.06 1.85	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations (2) Distributions:	(0.16) 0.06 1.85	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations (2)  Distributions: From net investment income	(0.16) 0.06 1.85	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations (2)  Distributions: From net investment income (excluding dividends)	(0.16) 0.06 1.85 <b>1.98</b>	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations (2)  Distributions: From net investment income (excluding dividends) From dividends	(0.16) 0.06 1.85	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations (2)  Distributions: From net investment income (excluding dividends) From dividends From capital gains	(0.16) 0.06 1.85 <b>1.98</b>	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	
operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations (2)  Distributions: From net investment income (excluding dividends) From dividends	(0.16) 0.06 1.85 <b>1.98</b>	(0.15) (0.03) (0.25)	(0.08) 0.02 0.93	



## VPI TOTAL EQUITY POOL

# **Financial Highlights (continued)**

Series I	December 31 2023	December 31 2022	December 31 2021	
Net assets, beginning of period <sup>(4)</sup>	10.63	10.95	10.00	
Increase (decrease) from				
operations:				
Total revenue	0.23	0.17	0.06	
Total expenses	-	- (0.03)	-	
Realized gains (losses) for the period Unrealized gains (losses) for the	0.06	(0.03)	0.03	
period	1.91	(0.20)	1.06	
Total increase (decrease) from	2.20	(0.06)	1.15	
operations <sup>(2)</sup>				
Distributions:				
From net investment income				
(excluding dividends)	-	-	-	
From dividends	(0.02)	-	-	
From capital gains	-	-	-	
Return of capital  Total annual distributions (3)	- (0.02)	-	-	
lotal annual distributions (9)	(0.02)	-	-	
Net assets, end of period	12.77	10.63	10.95	
Series O	December 31 2023	December 31 2022		
Net assets, beginning of period <sup>(5)</sup>	10.82	10.00		
Increase (decrease) from				
operations:				
Total revenue	0.24	0.07		
Total expenses	(0.05)	(0.02)		
Realized gains (losses) for the period	0.11	-		
Unrealized gains (losses) for the period	1.93	0.20		
Total increase (decrease) from	2.23	0.25		
operations <sup>(2)</sup>				
Distributions:				
From net investment income				
(excluding dividends)	-	-		
From dividends	(0.02)	-		
From capital gains	-	-		
Return of capital	-	-		
Total annual distributions (3)	(0.02)	-		
Net assets, end of period	12.96	10.82		

<sup>(1)</sup> This information is derived from the Pool's audited annual financial statements.

<sup>(2)</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the financial period. (3) Distributions were paid in cash/reinvested in additional units of the Pool, or both.

<sup>(4)</sup> The Pool began operations on July 2, 2021

<sup>(5)</sup> Series O began on June 28, 2022.

For the period ended December 31, 2023

# VPI TOTAL EQUITY POOL

# **Ratios and Supplemental Data**

Series A	December 31 2023	December 31 2022	December 31 2021	
Total net asset value (000's) (1)	\$50,496	\$25,841	\$8,917	
Number of units outstanding (000's) (1)	4,168	2,513	823	
Management expense ratio (2)	2.23%	2.25%	2.25%	
Management expense ratio before				
waivers or absorptions	2.23%	2.54%	3.67%	
Trading expense ratio (3)	0.03%	0.04%	0.06%	
Portfolio turnover rate (4)	8.53%	7.87%	7.18%	
Net asset value per unit (1)	\$12.12	\$10.28	\$10.83	

Series F	December 31 2023	December 31 2022	December 31 2021	
Total net asset value (000's) (1)	\$13,613	\$7,501	\$1,928	_
Number of units outstanding (000's) (1)	1,099	720	177	
Management expense ratio (2)	1.32%	1.35%	1.35%	
Management expense ratio before				
waivers or absorptions	1.32%	1.63%	3.16%	
Trading expense ratio (3)	0.03%	0.04%	0.06%	
Portfolio turnover rate (4)	8.53%	7.87%	7.18%	
Net asset value per unit (1)	\$12.39	\$10.42	\$10.89	

Series I	December 31 2023	December 31 2022	December 31 2021	
Total net asset value (000's) (1)	\$9,883	\$5,785	\$2,759	
Number of units outstanding (000's)	774	544	252	
Management expense ratio (2)	0.00%	0.00%	0.00%	
Management expense ratio before				
waivers or absorptions	0.36%	0.67%	2.04%	
Trading expense ratio (3)	0.03%	0.04%	0.06%	
Portfolio turnover rate (4)	8.53%	7.87%	7.18%	
Net asset value per unit (1)	\$12.77	\$10.63	\$10.95	

Series O	December 31 2023	December 31 2022	
Total net asset value (000's) (1)	\$6,413	\$119	
Number of units outstanding (000's)	495	11	
Management expense ratio (2)	0.30%	0.30%	
Management expense ratio before			
waivers or absorptions	0.55%	0.70%	
Trading expense ratio (3)	0.03%	0.04%	
Portfolio turnover rate (4)	8.53%	7.87%	
Net asset value per unit (1)	\$12.96	\$10.82	

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# VPI TOTAL EQUITY POOL

#### **Ratios and Supplemental Data (continued)**

- (1) This information is provided as at the date shown.
- (2) Management expense ratio is based on total expenses for the stated period (excluding distributions, commissions and other portfolio transaction costs) and is expressed as an annualized percentage of daily average net assets during the period. In the period a series is established, the management expense ratio is annualized from the date of inception to December 31.
- (3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net assets during the period.
- (4) The Pool's portfolio turnover rate indicates how actively the Pool's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Pool buying and selling all of the securities in its portfolio once in the course of the year. The higher the Pool's portfolio turnover rate in a year, the greater the trading costs payable by the Pool in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of the Pool

#### **Forward-Looking Statements**

This report may contain forward-looking statements about the Pool, including its strategy, expected performance and condition. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", or negative versions thereof and similar expressions. In addition, any statement that may be made concerning future performance, strategies or prospects, and possible future Pool action, is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties and assumptions about the Pool and economic factors.

Forward-looking statements are not guarantees of future performance, and actual events and results could differ materially from those expressed or implied in any forward-looking statements made by the Pool. Any number of important factors could contribute to these digressions, including, but not limited to, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government regulations, unexpected judicial or regulatory proceedings, and catastrophic events.

We stress that the above-mentioned list of important factors is not exhaustive. We encourage you to consider these and other factors carefully before making any investment decisions and we urge you to avoid placing undue reliance on forward-looking statements. Further, you should be aware of the fact that the Pool has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise.