# VPI INCOME POOL

SUSTAINABLE INCOME, OPPORTUNITY FOR GROWTH



### What Does The Pool Invest In?

- Equity securities with sustainably profitable businesses that have the financial capacity to succeed and pay their owners a growing dividend stream
- Canadian and foreign equity securities with the ability to invest wherever we find the best opportunities
- Cash holdings and fixed-income securities to minimize risks and to take advantage of investment opportunities

## **How Do We Invest?**

- We believe the best businesses, acquired at prices that are reasonable in relation to what we expect to receive in return, make the best investments
- We believe the best investments are companies with durable businesses that are difficult to live without, difficult to replicate, and difficult to compete with
- We focus on growth through business ownership where a business can grow earnings dividends
- We purchase fixed-income securities that provide attractive returns through capital appreciation and interest payments

#### **Portfolio Information Fund Code VPI001** - Series A - Series F **VPI201 Total Assets** \$498.04 Million Inception September 26, 2005 Global Neutral Balanced Category Asset Mix 49.5% - Bonds - Equities 47.0% - Cash 3.5% **Number of Equity Holdings** 38 **Distributions** Monthly - Income - Capital Gains Annually in December

Category is according to Canadian Investment Funds Standards Committee.

Low to Medium

\$25,000 initial, \$50 subsequent

## **Equity Holdings**

COMCAST

FORTIS...

UnitedHealth Group<sup>5</sup>



opentext\*

verizon<sup>v</sup>

TOKIOMARINE

londelēz

**ROGERS** 

**▶CVS**Health

Life Financial

## **Portfolio Managers**

Minimum Investment

Volatility Risk Profile



**Darrin Erickson** Value Partners Investments Inc. Winnipeg, Manitoba



**David Atkins**Value Partners Investments Inc.
Winnipeg, Manitoba



Winnipeg, Manitoba

Canso Investment Counsel Ltd. Richmond Hill. Ontario

Portfolio manager of fixed income component.

## Why Value Partners?

- We invest alongside clients
- We believe lower fees are important
- We communicate clearly and explain decisions when they are made in plain language
- We invest effectively, think long-term and take good risks

Scan the following QR code to watch the latest update video:



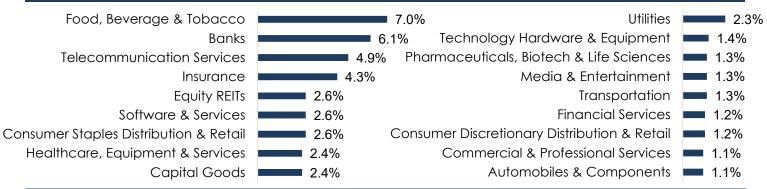
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## **Equity Sector Allocation**



Calendar-Year Returns											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Series A	11.5%	9.4%	3.7%	11.1%	-1.0%	-2.5%	8.9%	-6.5%	15.4%	-6.5%	9.1%
Series F	12.6%	10.5%	4.6%	12.1%	-0.1%	-1.6%	10.0%	-5.6%	16.5%	-5.6%	10.1%

#### **Standard Performance** 1 Year 3 Year 5 Year 10 Year 15 Year **Since Inception** 7.7% 2.6% 4.3% 3.5% 4.2% 3.8% Series A Series F 8.7% 3.5% 5.3% 4.5% 5.2% 4.7%

Performance of series A and series F are different primarily because of different management fees.

Management Fee Reduction Program										
	\$0 - \$250,000	\$250,001 - \$499,999	\$500,000 - \$999,999	\$1,000,000 - \$2,499,999	\$2,500,000 & Above					
Series A	2.00%	1.85% - 2.00%	1.5%	1.45%	1.40%					
Series F	1.05%	0.98% - 1.05%	0.70%	0.65%	0.60%					

## **Other Important Materials**

Update Video & Newsletter:

www.valuepartnersinvestments.ca/vpi-income-pool#videos

Holdings Report:

www.valuepartnersinvestments.ca/vpi-income-pool#other

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The complete holdings of the Pool are disclosed in its Financial Statements semi-annually. On a quarterly basis, the Pool discloses its top 25 holdings in its Top 25 Holdings report. Both these documents are available on our website at www.valuepartnersinvestments.ca. Value Partners is a registered investment fund manager, portfolio manager, and exempt market dealer and is responsible for making decisions about the investments in the Pool. Commissions, trailing commissions, management fees, and expenses all may be associated with mutual fund investments. Please read the fund facts document and the prospectus before investing. If included, the indicated returns represent historical annual compounded total returns, including changes in share or unit value and reinvestment of all dividends, and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any security holder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently, and past performance will not tell you how the Pool will perform in the future, particularly since the investment objectives of the Pool changed effective December 1, 2013, and the portfolio manager of the Pool changed December 1, 2013, and June 24, 2020.

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